

Off-Campus Employment

Job posted on 2014-03-19 by 00026579; posting expires on 2014-05-30

Employer: National Sales Center of Major League Soccer

Position: Ticket Sales

Job Description: Part Time,

The MLS National Sales Center is seeking positive and passionate individuals to enter an intensive and highly selective two-to-five month sales training program. Candidates completing designated performance criteria will have the opportunity to interview for sales positions at MLS clubs.

First, the chosen sales staff is put through a one-of-a-kind sales training process. This is the type of training that truly sets apart sales candidates. Some job seekers have even indicated a willingness to pay for such an experience. Second, candidates will interact with participating MLS clubs and partners and will be responsible for selling premium inventory, season tickets, mini plans and group tickets. Candidates will primarily utilize the phone and email to market packages, but will also have the ability to practice face-to-face selling in select instances. Third, each candidate is provided day-to-day mentoring by a variety of upper level MLS executives for the National Sales Center.

Qualifications: The best individuals for this position must be driven, positive and have a PASSION for soccer. Specifically, the best individual will have all the criteria below:

Bachelor's degree from an accredited college and commitment to be a soccer sales industry leader

Ability to participate in entire two-to-five month curriculum (evening, weekend, and potential holiday hours)

Ability to work as a team player

Proficient in basic computer software programs

Strong organizational and communication skills

Excellent customer service skills

Open to learning

Ability to move to Minneapolis, MN on the National Sports Center Campus for 2 to 5 months

Ability to relocate to an MLS Club immediately following the training session

Application Instructions: It is strongly recommended you include a video elevator pitch in your application. Be sure to state:

Your Name

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Your School

Graduation Date

Why you are PASSIONATE about soccer and sales

Link: <http://www.mlsnationalsalescenter.com/>